



**Artificial Intelligence in Finance**  
*at*  
**Hong Kong University of Science and Technology**

# Assignment I: Team Project Options



	Kaggle Competition	<u><a href="#">Entrepreneurship Competition</a></u>	CogX-AIC Conference	Other
Overview	2-Sigma Kaggle contest in financial modeling	Application details to be can be found <a href="#">here</a>	Also known as “CognitionX”, Europe’s largest AI conferece	Other project(s) initiated by student(s) to be approved by instructors
Scope	Public	Public	Private	Public or private
Team Size	Any	Any	5 members	Any
Internship	No	No	Yes <sup>1</sup>	No
Interviews	N/A	N/A	Required	N/A
Nature	Trading	Various	NLP	Any
Deadline	May 31	April 15	May 31	May 31

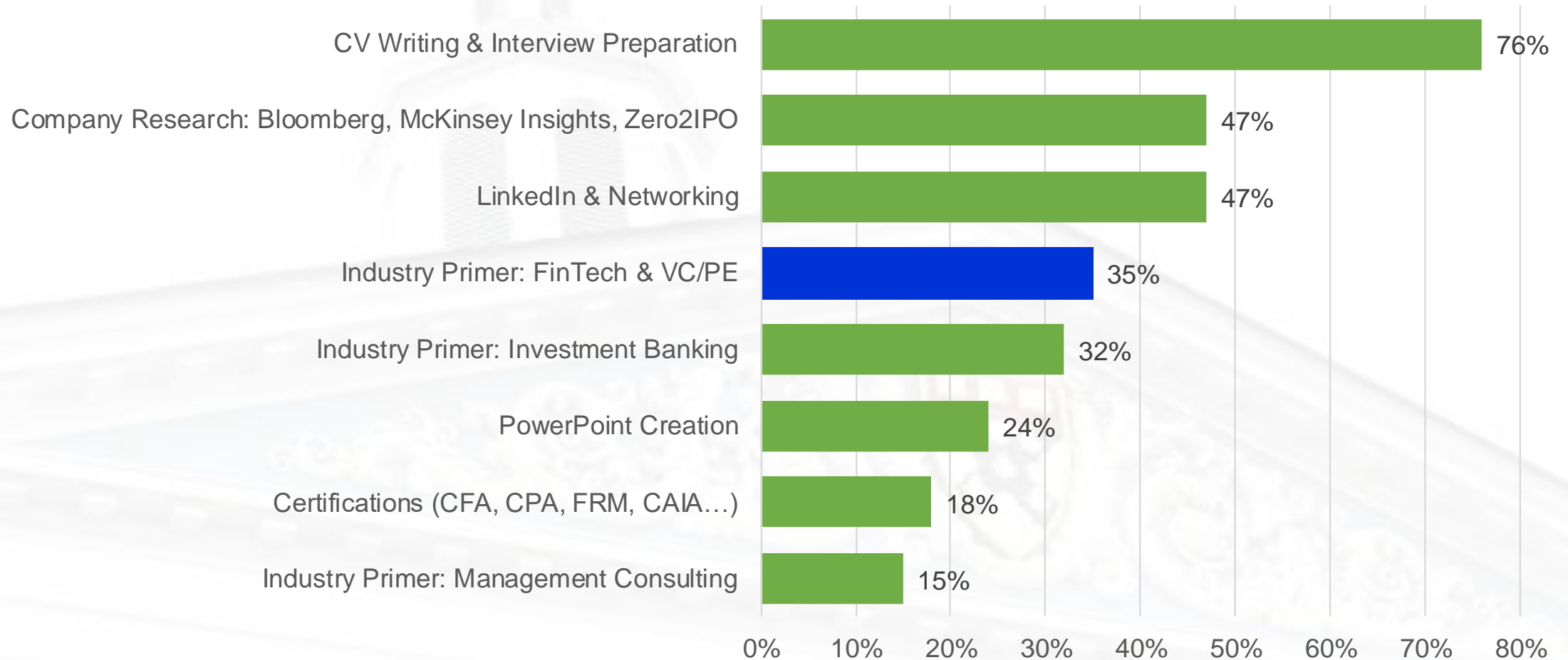
Note: 1. High performers will be invited to interviews for full-time positions at Alpha Intelligence Capital

# Assignment II: Monthly Article Review

- Optional and due on March 31, April 30, and May 31
- 1-2 articles every month from top journals (e.g. NIPS, ICCV) in the past 5 years
  - Maximum of 6 articles in total for the whole semester
- 1 page review with the following components:
  - Abstract in simple language (in words that your grandmother will understand)
  - What is good about the article or research approach?
  - What may not work regarding the research?
  - What are the potential applications of the research findings?
- More details to be announced soon

# Beyond the Classroom

Topics of Interest  
(n = 34)



# A Tale of Two AI Camps

Property	Symbolic AI	Connectionist AI
Knowledge Acquisition	✓ Theoretical knowledge insertion can be made in a simple and direct manner. It is sufficient to clarify, convert, and formalize the knowledge.	✗ Theoretical knowledge may not be useful in constructing neural networks, while examples are always required for knowledge acquisition.
Processing Mode	✗ Processing is sequential. Answer and consultation times are long.	✓ Neural networks consist of a set of units with information processing completed in a parallel fashion.
New Knowledge Insertion	✓ Insertion of knowledge (rules) can be made very quickly once experts have already processed them.	✗ Training process is often time-consuming as weights and biases are trained gradually.
Training	✗ Training is not a basic process. Knowledge acquisition is done by explicitation, with potential bottleneck issues.	✓ Training and generalization from examples are fundamental and integrate processes.
Results Explanation	✓ Reasoning process allows for explainability. Knowledge is coded in a language close to natural language, and therefore easily interpretable.	✗ Neural networks are “black” boxes, where knowledge is coded in weights and interconnections, with a lack of access to a form that is interpretable by humans.

# A Tale of Two AI Camps

Property	Symbolic AI	Connectionist AI
Information Processing	✗ Theoretical knowledge must be complete beforehand, and the approach is not conducive to approximate or incomplete information processing.	✓ Neural networks are conducive to approximate and incomplete information processing (i.e. fuzzy logic).
Knowledge Coding	✓ Knowledge is represented by rules and data structures.	✓ Knowledge is coded in networks representing the relationships among input variables.
Development	✗ Long development cycles with domain experts are typical.	✗ Architecture and (hyper)parameters derivation and tuning can be time-consuming and difficult.
Maintenance	✗ Managing and maintaining large databases of rules are challenging. Adding new rules and updating existing ones may be difficult.	✓ Maintenance and management are often easy, and networks can be retrained based on changes in situational factors.

# Codename

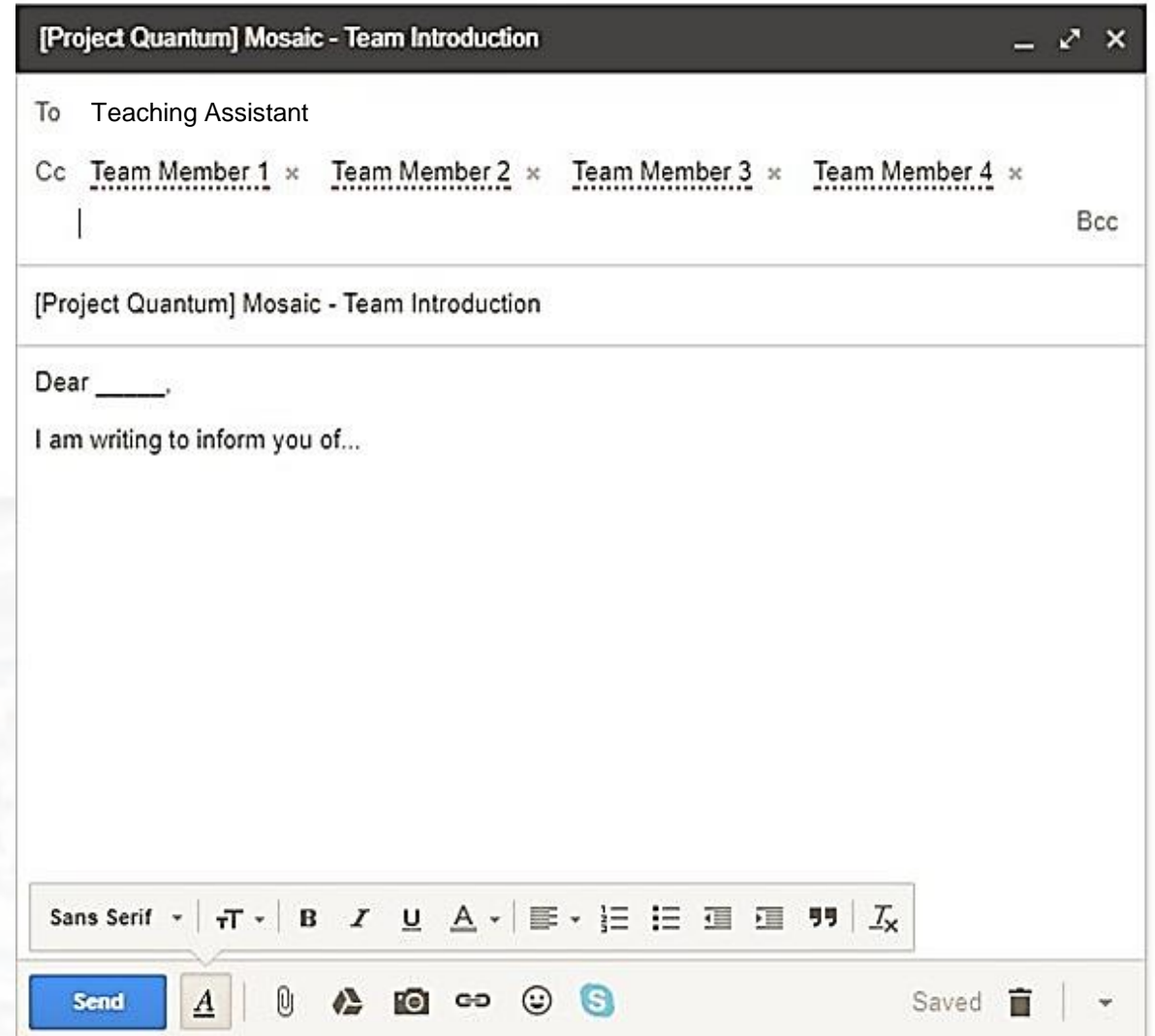
Project Quantum

Project Redbook

Project Dragon

Project Oasis

Project Fire





**Robotic Process Automation  
机器人与工序自动化**

Full-stack AI-enabled Robotic Process Automation (RPA) solution suite for business-critical tasks spanning multiple applications and data silos



**Quantum Computing  
量子计算**

Solution provider and platform developer for quantum and classical computing for predictive analytics, forecasting, and optimization



**Computer Vision  
计算机视觉**

Developer of deep learning technology-based computer vision solutions aimed at a broad range of consumer and enterprise applications



**Knowledge Graph  
知识图表**

Dynamically evolving knowledge graphs that provides inference strength across concepts, events and themes derived from a wide variety of information services



**Real-Time Robotics Automation  
实时机器人自动化**

Deep reinforcement learning-based AI software platform that enables enhanced perception, reaction and control in real-time robotics environments



**AI Chips  
人工智能芯片**

Deep reinforcement learning-based AI software platform that enables enhanced perception, reaction and control in real-time robotics environments



**Cybersecurity  
网络安全**

Advanced deep learning technology-based cybersecurity products and solutions for threat detection and prevention



**Music Augmentation  
音乐强化**

Developer of a music augmentation technology that transforms linear music to dynamically personalized music for consumers, ad-agencies, music labels, and producers





## Overview

- Provider of an **intelligent automation platform** designed to digitize enterprise operations
- Intelligent automation platform offers AI-based tools needed to automate business processes, enabling enterprises to digitize their operation, increase productivity and improve service delivery

## Financing

- Raised US\$50 million of **Series E** venture funding in a deal led by Hawk Equity and Declaration Partners in May 2018 at a valuation of US\$350 million
- Investors include NewYork-Presbyterian Ventures, NGP Capital, Georgian Partners, Alpha Intelligence Capital, iNovia Capital, Guardian Life Insurance Company of America, and PNC Bank National Association

# WorkFusion

Leading enterprise operations choose a single platform with all critical capabilities to avoid integration complexity and achieve highest automation rates at the lowest cost

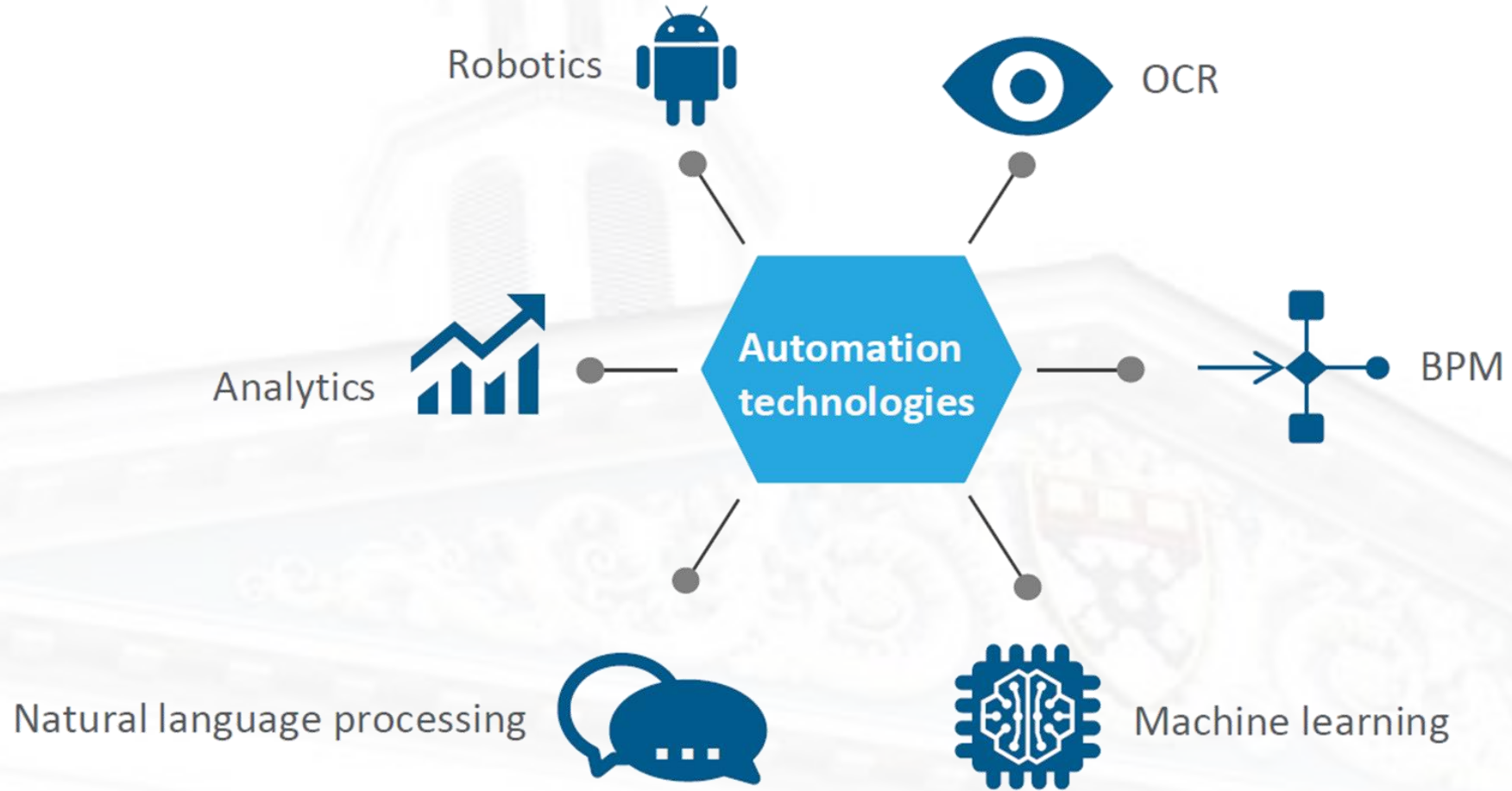


Source: WorkFusion



	Case Study I	Case Study II	Case Study III
Business Problem	The bank was looking at opportunities to improve their customer experience as part of their efforts to digitize bank operations	A global performance management company that provides information about what consumers watch and buy faced challenges in product categorization and SKU management	A leading multinational software corporation was looking to transform the way they process their customer invoices
Business Outcome	The bank reduced the average time for customer onboarding from <b>16 days to 9 minutes</b>	<b>Achieved 98.5% accuracy</b> in product categorization with up to 70% of the process automated and <b>reduced manual effort by up to 80%</b>	<b>67% reduction in the number of FTEs</b> needed in the process and improved accuracy with <b>20% reduction in help desk inquiries</b>











# WorkFusion





	<b>RPA</b>	<b>Cognitive Automation</b>
<b>Key Characteristics</b>	<ul style="list-style-type: none"><li>• Deterministic</li><li>• Rules-based automation</li><li>• Workflows and code are embedded manually</li><li>• Deployed to automate transactional and repetitive tasks of business processes</li><li>• Handles structured and semi-structured data</li></ul>	<ul style="list-style-type: none"><li>• Automates knowledge-based processes</li><li>• Learns by itself and builds knowledge bases over time</li><li>• Deployed to automate conversational and complex business processes</li><li>• Handles all types of data including unstructured</li></ul>
<b>Differentiating Technologies &amp; Capabilities</b>	<ul style="list-style-type: none"><li>• Screen scraping</li><li>• Rules engine</li><li>• Basic analytics</li><li>• Library of pre-built automations</li><li>• Bot performance analytics</li></ul>	<ul style="list-style-type: none"><li>• Machine learning</li><li>• Natural language processing</li><li>• Advanced analytics</li><li>• Data capture</li><li>• Workplace analytics</li><li>• Automated training and self-learning</li><li>• Library of machine learning algorithms</li><li>• Performance management</li><li>• Resource management</li></ul>

# A.I. Implementation Matrix

	Process A	Process B	Process C	Process D	Process E	
<b>Function &amp; Nature</b>	Strategic direction exploration	Sales lead management	Quality control	Risk management	Customer service (non-chatbot)	<b>Management</b>
<b>Data Availability</b>						
<b>AI Function &amp; Role</b>	Classification and Sentiment analysis	Facial recognition	Fault identification	Fraud detection and forecasting	Text to image processing	
<b>AI Data Type</b>	Unstructured	Structured and clean	Structured and clean	Structured but sparse	Unstructured	<b>A.I. Experts</b>
<b>AI Model</b>	<ul style="list-style-type: none"> <li>• Support Vector Machines (SVM)</li> <li>• Clustering</li> <li>• Recurrent Neural Networks (RNN)</li> </ul>	<ul style="list-style-type: none"> <li>• Convolutional Neural Networks (CNN)</li> </ul>	<ul style="list-style-type: none"> <li>• Support Vector Machines (SVM)</li> <li>• Clustering</li> </ul>	<ul style="list-style-type: none"> <li>• K-Nearest Neighbors (kNN)</li> <li>• Recurrent Neural Networks (RNN)</li> </ul>	<ul style="list-style-type: none"> <li>• Generative Adversarial Network (GAN)</li> </ul>	
<b>AI Readiness</b>						<b>A.I. Dashboard</b>
<b>Schedule</b>	TBD	Q3 2019	Q1 2019	TBD	Q1 2020	



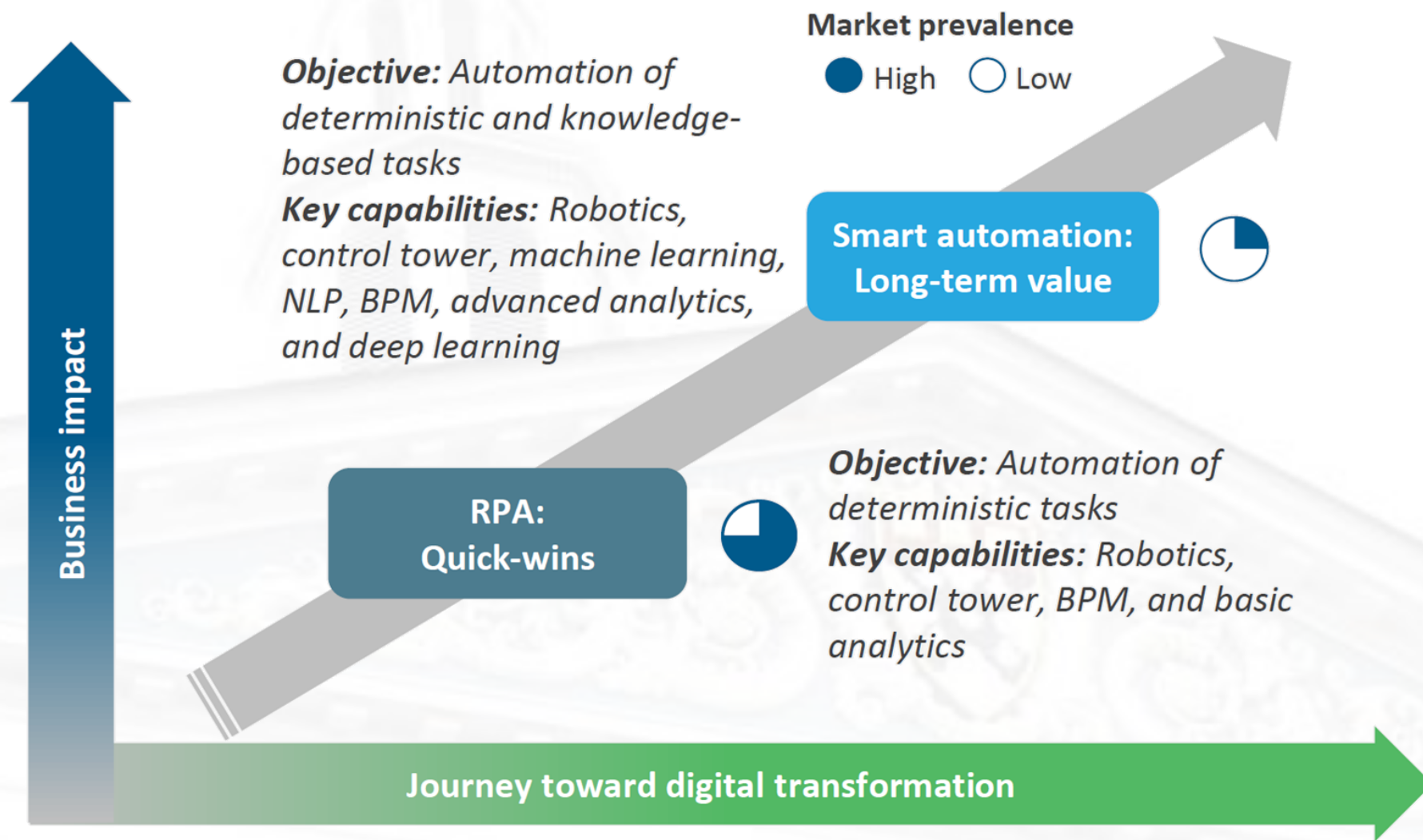
<b>Bot</b>	<b>Key Characteristics</b>
Agent-Assist Bot	<ul style="list-style-type: none"><li>• Assist customer service agents in handling queries by automating various applications</li><li>• Monitor the screen of agents and guide them with the next best action</li></ul>
Copy-Paste Bot	<ul style="list-style-type: none"><li>• Execute rules-based processes to move structured data from one application to another</li></ul>
Reconciliation Bot	<ul style="list-style-type: none"><li>• Match transactions across disparate systems and detect errors (e.g. subjective mapping and hence such bots also require AI capabilities)</li></ul>
Dispatch Bot	<ul style="list-style-type: none"><li>• Classify documents from multiple sources into different categories</li><li>• Classification often involves screening documents in multiple formats (text, images, etc.) and hence requires automation technologies such as OCR, along with RPA and AI</li></ul>
Data-Entry Bot	<ul style="list-style-type: none"><li>• Gather relevant information from unstructured documents for relevant systems or applications</li><li>• Collecting and processing unstructured data with OCR and AI capabilities to read and interpret data in multiple formats</li></ul>
Chatbot	<ul style="list-style-type: none"><li>• Directly interact with customers in natural language to solve low-complexity queries</li><li>• Determine customer intent and sentiments with NLP and ML and respond accordingly to customer queries or escalate to concerned departments to be handled by human agents</li></ul>



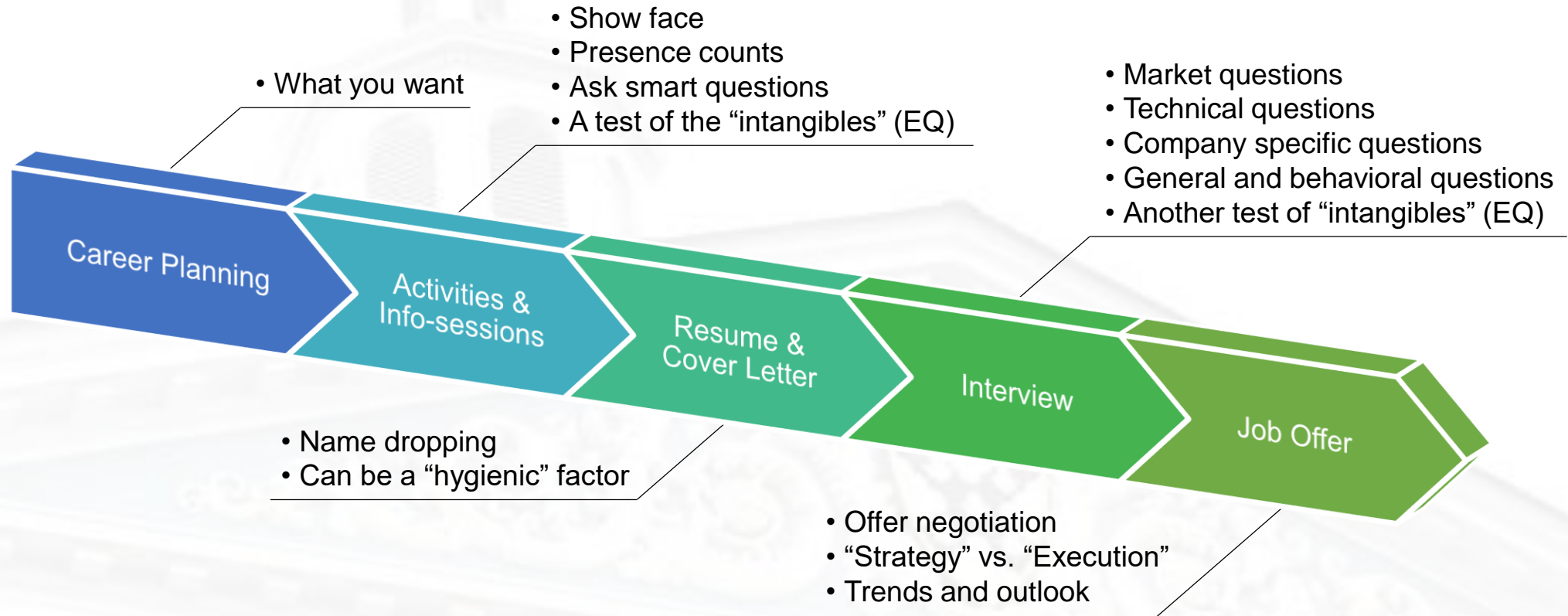
Type of Business Process	Sample Use Case	Smart Digital Workforce	Business Outcomes
Transactional	Validating customer information in Know-Your-Customer (KYC) process	RPA bots, humans for exceptions	<ul style="list-style-type: none"> <li>• Cost reduction</li> <li>• Increased workforce productivity</li> <li>• Increased process efficiency</li> <li>• Regulatory compliance</li> </ul>
Transactional	Self-service: Answering FAQs in interactive chat	Chatbots, RPA bots, and human agents for exceptions	<ul style="list-style-type: none"> <li>• Enhanced customer experience</li> <li>• Increased process efficiency</li> <li>• Improved agility</li> </ul>
Transactional	Consumer onboarding	RPA bots with OCR for forms screening, and human agents and cognitive bots for exceptions	<ul style="list-style-type: none"> <li>• Cost reduction</li> <li>• Improved quality and process efficiency</li> <li>• Enhanced customer experience</li> </ul>
Knowledge-Based	Customer servicing: Answering complex customer queries	Chat-assist bots and human agents	<ul style="list-style-type: none"> <li>• Increased workforce productivity</li> <li>• Increased process efficiency</li> <li>• Enhanced customer experience</li> </ul>
Knowledge-Based	Sentiment analysis: Predicting customer emotions	Cognitive bots and human agents for actions	<ul style="list-style-type: none"> <li>• Increased customer satisfaction</li> <li>• Increased workforce productivity</li> </ul>
Knowledge-Based	Fraud detection in banking and financial services	Cognitive bots and human agents	<ul style="list-style-type: none"> <li>• Better management and control</li> <li>• Increased process efficiency</li> <li>• Regulatory compliance</li> </ul>



# WorkFusion



# Career Roadmap & CV Clinic



# Info-session & Activities

- Types: coffee chats, presentations, campus visits, company visits, speaker events, dinners, drinks
- Face-time important
- “Paper-time” (i.e. signing in) equally important
- Learn the jargon**
- Key is to show up, show face, and **not screw up**
- Problem of competing with peers

# Best Practices

- F12 often
- Upload everything to the cloud
- Make a generic (master) document and highlight text that has be tailored
- An independent folder for each company
- Dedicate (separate) time for sanity check and name match
- Proper naming of files and documents
- Be extra careful if you are name-dropping
- Be mindful of delivery

