Artificial Intelligence in Finance at Hong Kong University of Science and Technology

Course Schedule					
Session	Date	Торіс	Application & Case Study	In-Class Activity	
1	Feb 1	 History and Overview of Artificial Intelligence 	 Google Experiments: Draw! 	– Kahoot	
2	Feb 15	Supervised & Unsupervised LearningClassification vs. Regression	 Google Experiments: Vision Sensing Case study: HireVue (Video Analytics for Recruitment) 	Class survey and group formationKahoot	
3	Feb 22	 Regression & Classification Model Assessment and Selection 	 Speaker: Katrina Fong Case study: WorkFusion (Robotic Process Automation) 	– Kahoot	
4	Mar 1	Neural Network BasicsPerceptrons	 Credit analysis Case study: Clover (Temporal Unfolding) 	– Kahoot	
5	Mar 8	Deep LearningHyperparameter Optimization & Tuning	 TensorFlow Neural Network Playground 	 Kahoot 	
6	Mar 15	Practitioners' PerspectivesIndependent Consultation for Projects	– Slido Q&A	 Sharing from researchers and industry professionals 	
7	Mar 22	 Recurrent Neural Network (RNN) 	 Natural language processing Case study: Deep Instinct (Cybersecurity) Speaker: Mr. Jeffrey Hui 	Word2VecKahoot	
8	Mar 29	 Convolutional Neural Network (CNN) 	 Google Image Recognition Case study: SenseTime (Computer Vision) 	 3D Visualization of CNN Kahoot	
9	Apr 12	 Reinforcement Learning 	 Case study: Osaro (Robotics), Ascent (Autonomous Driving) 	– Kahoot	
10	Apr 26	 Midterm Exam Independent Consultation for Projects 		– TBA	
11	May 3	 Recent Advances & Applications of AI Catalysts & Enablers of AI 	 Recap of concepts Case studies: Airobotics (Drones), Cornami (AI Chip) 	– Kahoot	
12	May 10	 Frontiers of AI Challenges in AI Commercialization 	 Recap of concepts Case studies: Prophesee (Computer Vision), Prowler (AGI) Speaker: Mr. Christopher Lee 	 Review of Neural Ordinary Differential Equations (NIPS 2018) 	
13	May 17	 Synthesis & Outlook 		 Final presentations (details TBD) 	

Note: Details may change depending on class progress, development of relevant technologies, as well as information and feedback from students' surveys.



Beyond the Classroom

Topics of Interest (n = 75)



Beyond the Classroom

Session	Date	Торіс	Session	Date	Торіс
3	Feb 22	 HireVue: Recruiting & AI 	8	Mar 29	 LinkedIn & Networking
4	Mar 1	 Industry Primer: FinTech & VC/PE 	9	Apr 12	 Industry Primer: Investment Banking
5	Mar 8	 CV Writing & Interview Preparation 	10	Apr 26	– Certifications (CFA, CPA, GMAT)
6	Mar 15	 Company Research: Bloomberg, McKinsey Insights, Zero2IPO 	11	May 3	 Industry Primer: Management Consulting
7	Mar 22	– N/A	12	May 10	 PowerPoint & Presentation Skills

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Key Responsibilities

- Keen interest and experience in venture capital transactions and financial analysis
- Familiar with transaction legal documents and investment structure
- Understanding of the commercialization of technologies from an investor perspective
- Conduct due diligence for potential investments in the AI space
- Assist in the preparation of dealrelated materials (e.g. data collection, industry research, comparable company and valuation analysis)



Position Requirements

- Undergraduate or postgraduate students, preferably majoring in Finance, Investments, Legal Studies, and/or Business Analytics
- Experience in using Bloomberg, S&P Capital IQ, Pitchbook, and Wind preferred
- Exposure and understanding of the hightech industry (especially AI/ML) a plus
- Strong sense of responsibility and attention to details

Availability: Spring and Summer 2019 Number of Openings: 1-2 Renumeration: Market competitive Office: Central • Hong Kong



Anthony Woo CFA CAIA FRM Associate Director Alpha Intelligence Capital aw@aicapital.ai

Final Project Options

	Option A	Option B
Nature	Unleash your imagination	Solve a real-life problem
Organization	HKUST	HKUST & AIC
Advantage	More freedom ¹	More guidance
Requirements	N/A	Interview
Scope	No limit	Specific
Group Composition	Free for all	Managed
Deliverables	Final presentation	Monthly progress reports Monthly update meetings Final presentation
Recommendation Letter	N/A	Provided ²
Full-Time Positions	Considered	Considered

Note 1: Equal amount of guidance provided for Option A but more self-initiative is called for. Note 2: Recommendation letters provided based on satisfactory performance.



Robotic Process Automation 机器人与工序自动化

Full-stack AI-enabled Robotic Process Automation (RPA) solution suite for business-critical tasks spanning multiple applications and data silos



Quantum Computing 量子计算

Solution provider and platform developer for quantum and classical computing for predictive analytics, forecasting, and optimization



Computer Vision 计算机视觉

Developer of deep learning technologybased computer vision solutions aimed at a broad range of consumer and enterprise applications

Yewno

Knowledge Graph 知识图表

Dynamically evolving knowledge graphs that provides inference strength across concepts, events and themes derived from a wide variety of information services

OSARO

Real-Time Robotics Automation 实时机器人自动化

Deep reinforcement learning-based Al software platform that enables enhanced perception, reaction and control in realtime robotics environments

Al Chips 人工智能芯片

another

Deep reinforcement learning-based Al software platform that enables enhanced perception, reaction and control in realtime robotics environments

Cybersecurity 网络安全

deepinstinct

BEFORE YOU KNOW IT

Advanced deep learning technologybased cybersecurity products and solutions for threat detection and prevention

A.I.MUSIC

Music Augmentation 音乐强化

Developer of a music augmentation technology that transforms linear music to dynamically personalized music for consumers, ad-agencies, music labels, and producers

Contents are based on information from sources believed to be reliable, but accuracy and completeness cannot be guaranteed. Nothing herein should be construed as any past, current or future recommendation to buy or sell any security or an offer to sell, or a solicitation of an offer to buy any security. This material does not purport to contain all of the information that a prospective investor may wish to consider and is not to be reliad upon as such or used in substitution for the exercise of independent judgment.

Track & Monitor

MAFS6010U: Artificial Intelligence in Finance

File Edit View Insert Format Data Tools Add-ons Help

Working...

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3	Important Notes			
4	Add a row by clicking "Insert" and "Row above"			
5	Start a new line within a cell by pressing Alt+Enter			
6				
7	Name	Idea	Description	What I need
8	Anthony Woo	Al for financial statement analysis	Proprietary tool for hedge funds to compare financial statements over time Time-series analysis of stock price augmented with NLP (natural language programming)	Understanding of basic AI techniques including decisi
9	Anthony Woo	Career analytics for university students	App with recruiting information and solutions for college students Matching algorithm for internships and full-time positions	Data analysts who are interested in education
10	张般若傻了 ???哈哈 我也觉得 +1			
11	???			
12	Carol			
13	高级表白墙?			
14				
15	He Yuhang			
16	PAN JIAYI	AI in High Frequency Algo Trading	Use AI algorithm to develop traading strategies	Al algorithm, data for strategy development
17	LIYE			
18	XIE Hao	Artificial intelligence for financial risk management	Traditional risk mangement techniques involve the scrutiny of cutomer's credit records. The	he AI techniques can be used to track customer's credit
19	LIU Yuchen			
20	HUANG Baohui			
21	CHEN Shuying			
22				
23	ZHANG Qianying			
24	XU Lliyuan			
25	QIAN Jing			
26	Zhang Banruo			
27				
28	ZHAO Jingru			
29	WU Jianmei			
30	LIU YIFEI			
31	HUANG Xingyi		9	

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Katrina Fong FinTech Recruiting Consultant at Hays www.linkedin.com/in/katrinafong



- Katrina is a FinTech specialized recruitment consultant from Hays, and is
 completing Higher Education Teaching Certificate course from Harvard. She
 has a history of building successful working relationships with exceptional
 clients across the FinTech space in AI, Machine Learning, Crypto &
 Blockchain, Payment, Virtual Bank, Digital Transformation, Robo Advisory etc.
- She has played key roles in building the technology teams for HSBC (PayMe & Jasmine FinTech), Standard Charted Bank (Virtual Banking), Hang Seng Bank (Digital Transformation via Chatbots and AI), DBS Innovation Hub, Bank of East Asia, Tencent, Alipay, Blue (first digital life insurer by Aviva and Tencent), Alipay, Accenture, KPMG, Deloitte Digital,
 PricewaterhouseCoopers, and leading FinTech start-ups such as WeLend,
 Privé Technologies, MioTech etc. Due to this wealth of knowledge, market intelligence, and extensive network, she has many repeated success in the FinTech field and retained on the region's most high profile assignments.
- Prior to recruitment, Katrina used to be a serial entrepreneur in Education Consulting as well as EF Education as Course Leader in United States & United Kingdom.

Case Studies: HSBC & Hang Seng

- HSBC's chatbot is called Amy, while Hang Seng Bank's are called DORI and HARO
- As well as being there 24/7 to answer customer queries, the chatbots will also help to speed up services, which will save firms a great deal of money in the long run
- While DORI's role involves searching for dining discounts and making personalized recommendations to its customers through the likes of Facebook, HARO focuses on its customers' banking needs and is available both online and through the company's mobile app
- The hardest part for most firms is not the integration of AI into their business, but finding the right people to deal with the actual maintenance once up-and-running

Case Studies: Clare.AI & Asiabots

Claire.Al

- Chatbot start-up powered by machine learning and natural language processing, specifically in Cantonese
- Claire.Al helps financial institutions provide a more personalized experience for their customers

Asiabots

- Asiabots serves private clients to public clients and has developed a medical platform called Dr. Care (Clinicbot)
- Dr. Care utilizes latest natural language processing technology (Chinese, Cantonese, English) and AI to assist patients from understanding their potential health problems through symptom checking to finding a suitable doctors or medical solution

Chatbot Job Openings

Job Openings in Hong Kong

- Niche area with very limited number of vacancies, yet the demand is getting higher
- Not easy to find Chatbot Developers in Hong Kong, most of the time companies would buy from Vendor/Start-up and integrate
- Chatbot Product Owner, Project Manager, and Consultant are of high demand

Job Openings in Hong Kong (Cont'd)

 Candidates normally only have 2-3 years of professional working experiences within the area

FinTech Trends in Hong Kong

- Payment (PayMe, Tap & Go, Alipay, WeChat Pay)
- Crypto and Blockchain
- Wealth Management and Robo-Advisory
- Regulatory Tech (RegTech)
- Insurance Tech (InsurTech)
- Corporate-Startup Collaborations

Deep Learning on Bespoke Video Assessments

application **VOU** 5 availability now g data g w. years Question 1 of 6 Video Response 🕱 no retries 🛛 minutes: 3 perience U degree references time of listen desian Scenario Prep time :30 **Begin Answering** Imagine you are responding to a call from a customer in TEXT which the person is noticeably upset because they are locked out of their account. She informs you that she needs to transfer funds immediately from her investment account to a bank account to avoid overdrawing on the account. You try to address the customer's concerns, but she demands to speak to your supervisor. How would you attempt to de-escalate the situation first without involving your supervisor? AUDIO

VIDEO

\frown							
Aug 2011 M	MORGAN STANLEY ASIA HO	NG KONG, CHINA					
May 2013	Associate, Investment Banking Division – Hong Kong Corporate Finance Coverag	e Team					
	• Shangri-La Asia inaugural issuance of US\$600MM under US\$3Bn Medium Term N	ote Program					
	 Multiple senior unsecured bond offerings for Hong Kong corporates, such as Kerry I (US\$600MM), Hang Lung Properties (US\$500MM), Nan Fung (US\$300MM), and I 	Properties PCCW (US\$500MM)					
Summer 2010	Summer 2010 Summer Associate, Investment Banking Division – Technology, Media & Telecommunications Group						
\sim	• US\$272MM IPO of Dangdang Inc., China's largest B2C e-commerce company (equ	ivalent of Amazon)					
2006 - 20 J	J.P. MORGAN CHASE & CO.						
2008 - 200>	Investment Strategy Analyst, J.P. Morgan Private Wealth Management	NEW YORK, NY					
	• Sole analyst directly supporting the global Chief Investment Officer (CIO) and Chief	f Economist of PWM					
2006 - 2008	Financial Analyst, J.P. Morgan Private Bank SA	N FRANCISCO, CA					
Summer 2007	Financial Analyst, J.P. Morgan Private Bank, EMEA Equity Derivatives Group	LONDON, UK					
	Timuren innuryst, sur Fillergan i intare Dann, Diricht Equity Derivaries Group						
Education							
2015 – 20 (HU)	UNIVERSITY OF HONG KONG HO	NG KONG, CHINA					
\times	Master of Science in Information Technology in Education (Specialist Strand: e-Leader	rship), Distinction.					
2009 – 20 (HA)	HARVARD BUSINESS SCHOOL	BOSTON, MA					
\sim	MBA. Co-producer, Asian Cultural Show. Advisor, Harvard Innovation Lab (iLab)						
2002 - 20 UC	UNIVERSITY OF CALIFORNIA, BERKELEY – HAAS SCHOOL OF BUSINES	SS BERKELEY, CA					
	Bachelor of Science in Business Administration, summa cum laude (cy optive GPA: 2	3.9, top 3% of class).					
	Dean's Honor List (02-06). President, California Investment Associat MT as-sponso	red investment fund)					
Technology-	Certificate on Machine Learning for Posta & Text Processing at MIT Computer Sci	ence and Artificial					
related	Intelligence Laboratory (CSAIL). Ce CB e on Deep Learning and Machine Learning	with TensorFlow.					
Certifications	Certified Bitcoin Professional (CBP). Inducted research into Probabilistic Topic Mod	leling using R					
	10						

	Aug 2011 – May 2013	 MORGAN STANLEY ASIA HONG KO Associate, Investment Banking Division – Hong Kong Corporate Finance Coverage Team Shangri-La Asia inaugural issuance of US\$600MM under US\$3Bn Medium Term Note Prog Multiple senior unsecured bond offerings for Hong Kong corporates, such as Kerry Propertie (US\$600MM), Hang Lung Properties (US\$500MM), Nan Fung (US\$300MM), and PCCW (DNG, CHINA gram es (US\$500MM)				
N	Summer 2010	 Summer Associate, Investment Banking Division – Technology, Media & Telecommunications Group US\$272MM IPO of Dangdang Inc., China's largest B2C e-commerce company (equivalent of Amazon) 					
	2006 – 2009 2008 – 2009	J.P. MORGAN CHASE & CO.Investment Strategy Analyst, J.P. Morgan Private Wealth Management• Sole analyst directly supporting the global Chief Investment Officer (CIO) and Chief Econor	V YORK, NY mist of PWM	CDO			
	2006 - 2008	Financial Analyst, J.P. Morgan Private Bank SAN FRAN	NCISCO, CA				
	Summer 2007	Financial Analyst, J.P. Morgan Private Bank, EMEA Equity Derivatives Group	ONDON, UK				
	Education 2015 – 2016	UNIVERSITY OF HONG KONG Master of Science in Information Technology in Education (Specialist Strand: e-Leadership), D	DNG, CHINA Distinction.				
	2009 – 2011	HARVARD BUSINESS SCHOOL MBA. Co-producer, Asian Cultural Show. Advisor, Harvard Innovation Lab (iLab)	OSTON, MA				
	2002 – 2006	UNIVERSITY OF CALIFORNIA, BERKELEY – HAAS SCHOOL OF BUSINESS BER Bachelor of Science in Business Administration, <i>summa cum laude</i> (cumulative GPA: 3.9, top 2 Dean's Honor List (02-06). President, California Investment Association (Haas-sponsored inve	RKELEY, CA 3% of class). estment fund)				
	Technology- related	Certificate on Machine Learning for Big Data & Text Processing at MIT Computer Science and Intelligence Laboratory (CSAIL). Certificate on Deep Learning and Machine Learning with Text	d Artificial ensorFlow.				



Academic & Professional Background

What is your undergraduate university and major?

Brief description of recent work experience (including internships):

Share with us something unique about yourself that is important to you (e.g. interests, hobbies, talents, awards, overseas experience):

Overview

Financing

- Provider of an intelligent automation platform designed to digitize enterprise operations
- Intelligent automation platform offers Albased tools needed to automate business processes, enabling enterprises to digitize their operation, increase productivity and improve service delivery
- Raised US\$50 million of Series E venture funding in a deal led by Hawk Equity and Declaration Partners in May 2018 at a valuation of US\$350 million
- Investors include NewYork-Presbyterian Ventures, NGP Capital, Georgian Partners, Alpha Intelligence Capital, iNovia Capital, Guardian Life Insurance Company of America, and PNC Bank National Association



Leading enterprise operations choose a single platform with all critical capabilities to avoid integration complexity and achieve highest automation rates at the lowest cost



Source: WorkFusion

	Case Study I	Case Study II	Case Study III
Business Problem	The bank was looking at opportunities to improve their customer experience as part of their efforts to digitize bank operations	A global performance management company that provides information about what consumers watch and buy faced challenges in product categorization and SKU management	A leading multinational software corporation was looking to transform the way they process their customer invoices
Business Outcome	The bank reduced the average time for customer onboarding from 16 days to 9 minutes	Achieved 98.5% accuracy in product categorization with up to 70% of the process automated and reduced manual effort by up to 80%	67% reduction in the number of FTEs needed in the process and improved accuracy with 20% reduction in help desk inquiries



	RPA	Cognitive Automation
Key Characteristics	 Deterministic Rules-based automation Workflows and code are embedded manually Deployed to automate transactional and repetitive tasks of business processes Handles structured and semi-structured data 	 Automates knowledge-based processes Learns by itself and builds knowledge bases over time Deployed to automate conversational and complex business processes Handles all types of data including unstructured
Differentiating Technologies & Capabilities	 Screen scraping Rules engine Basic analytics Library of pre-built automations Bot performance analytics 	 Machine learning Natural language processing Advanced analytics Data capture Workplace analytics Automated training and self-learning Library of machine learning algorithms Performance management

Performance managementResource management

Bot	Key Characteristics
Agent-Assist Bot	 Assist customer service agents in handling queries by automating various applications Monitor the screen of agents and guide them with the next best action
Copy-Paste Bot	 Execute rules-based processes to move structured data from one application to another
Reconciliation Bot	 Match transactions across disparate systems and detect errors (e.g. subjective mapping and hence such bots also require AI capabilities)
Dispatch Bot	 Classify documents from multiple sources into different categories Classification often involves screening documents in multiple formats (text, images, etc.) and hence requires automation technologies such as OCR, along with RPA and AI
Data-Entry Bot	 Gather relevant information from unstructured documents for relevant systems or applications Collecting and processing unstructured data with OCR and AI capabilities to read and interpret data in multiple formats
Chatbot	 Directly interact with customers in natural language to solve low-complexity queries Determine customer intent and sentiments with NLP and ML and respond accordingly to customer queries or escalate to concerned departments to be handled by human agents

Type of Business Process	Sample Use Case	Smart Digital Workforce	Business Outcomes
Transactional	Validating customer information in Know-Your-Customer (KYC) process	RPA bots, humans for exceptions	 Cost reduction Increased workforce productivity Increased process efficiency Regulatory compliance
Transactional	Self-service: Answering FAQs in interactive chat	Chatbots, RPA bots, and human agents for exceptions	 Enhanced customer experience Increased process efficiency Improved agility
Transactional	Consumer onboarding	RPA bots with OCR for forms screening, and human agents and cognitive bots for exceptions	 Cost reduction Improved quality and process efficiency Enhanced customer experience
Knowledge-Based	Customer servicing: Answering complex customer queries	Chat-assist bots and human agents	 Increased workforce productivity Increased process efficiency Enhanced customer experience
Knowledge-Based	Sentiment analysis: Predicting customer emotions	Cognitive bots and human agents for actions	Increased customer satisfactionIncreased workforce productivity
Knowledge-Based	Fraud detection in banking and financial services	Cognitive bots and human agents	 Better management and control Increased process efficiency Regulatory compliance

Objective: Automation of deterministic and knowledgebased tasks Key capabilities: Robotics, control tower, machine learning, NLP, BPM, advanced analytics, and deep learning

Market prevalence

High OLow

Smart automation: Long-term value

RPA: Quick-wins

Objective: Automation of deterministic tasks Key capabilities: Robotics, control tower, BPM, and basic analytics

Journey toward digital transformation

Collections · Experiments Q Search

SUBMIT EXPERIMENT

COLLECTION:

AI Experiments

Teachable Machine

October 2017 | By Google Creative Lab

Teach a machine using your camera, live in the browser - no coding required.

LAUNCH EXPERIMENT

GET THE CODE



A.I. Experiments:

Teachable Machine